

## **North Dakota Real Estate Commission**

Approved Continuing Education (CE) Online Courses available during <a href="Current CE Cycle">Current CE Cycle</a> – Nov. 16, 2019 through Nov. 15, 2020 for 2021 renewal Current CE cycle mandatory topic: 3 hours of risk management (online or classroom course) as part of 9 hours required CE (online and/or classroom courses) that must be completed during current CE cycle. "MAN" in the left column indicates a mandatory course.

Updated 5.29.2020

Reciprocal and non-resident North Dakota licensees must meet the CE requirement in their state of residence only.

Course provider: The CE Shop

https://www.theceshop.com

2020 mandatory	0	CE hour	
topic MAN	Course #	S	Course name
	21-001	12	Accredited Buyer's Representative Designation Course
	21-002	3	Breaking Barriers: Fair Housing
	21-003	3	Code of Ethics: Good for Your Clients & Your Business
	21-004	3	Did You Serve? Identifying Homebuying Advantage for Veterans
	21-005	3	Diversity: Your Kaleidoscope of Clients
	21-006	6	Foundations of Real Estate Finance
	21-007	6	Generating Buyer & Seller Leads
	21-008	3	Going Green: The Environmental Movement in Real Estate
	21-009	3	Keeping It Honest: Understanding Real Estate & Mortgage Fraud
	21-010	6	Military Relocation Professional Certificate Course
	21-011	3	Preparing a Market Analysis – Best Practices
	21-012	6	Pricing Strategies: Mastering the CMA
	21-013	6	Real Estate Investing: Build Wealth Representing Investors & Becoming One Yourself
	21-014	6	Real Estate Marketing Reboot: Innovate > Relate > Differentiate
	21-015	3	Real Estate Safety Matters: Safe Business = Smart Business
	21-016	3	REALTOR® Code of Ethics Training
	21-017	3	Roadmap to Success: Business Planning for RE Professionals
	21-018	3	Selling to Your Sphere of Influence
	21-019	12	Seniors Real Estate Specialist (SRES) Designation Course
MAN	21-020	3	Technology Tools, Trends, & Risk Management
	21-021	3	Title & Escrow: Two Families, One Transaction

Course provider: OnCourse Learning Real Estate  www.oncourselearning.com				
2020 mandatory topic MAN	Course #	CE hours	Course name	
	21-022	3	ADA & Fair Housing	
	21-023	6	Basic Real Estate Finance	
	21-024	6	Business Management in a Real Estate Office (BMRE)	
	21-025	3	Concepts in Appraising Green Residential Buildings	
	21-026	3	Ethics in Real Estate	
	21-027	6	Green Home Construction	
	21-028	3	Green Home Features	
	21-029	6	Methods of Residential Finance	
	21-030	6	Pricing Property to Sell	
	21-031	3	Safety First: Crime Prevention and Self Defense for Real Estate Pros	
	21-032	6	Tax Free Exchanges	
	21-033	3	Tax Advantages of Home Ownership	
	21-034	3	Technology Trends in Real Estate	

	Course provider: WebCE Inc <a href="https://www.webce.com/realestatece/catalog/real-estate-ce/north-dakota">https://www.webce.com/realestatece/catalog/real-estate-ce/north-dakota</a>				
2020 mandatory topic MAN	Course #	CE hours	Course name		
	21-035	3	The Power of Social Media Marketing		
	21-036	3	Contracts and Leasing		
	21-037	3	Good Guys/Bad Guys - Who's Who in Mortgage Fraud		
	21-038	6	Benefits of a Professional Home Inspection		
	21-039	3	Managing Conflicts with Tenants, Clients & Employees		
	21-040	3	The Millennials are Changing Real Estate!		

	Course provider: 1 Attempt (At Your Pace Online LLC) <a href="https://www.ayporealestate.com/north-dakota-real-estate-continuing-education">https://www.ayporealestate.com/north-dakota-real-estate-continuing-education</a>				
2020 mandatory topic MAN	mandatory CE				
	21-041	6	North Dakota 6-Hour Real Estate Financing		
	21-042	3	North Dakota 3-Hour Real Estate Agency Course		

## Course provider: Continuing Ed Express LLC www.continuingedexpress.com 2020 CE mandatory topic -- MAN Course # hours Course name 2 | Serving Senior Homebuyers & Sellers 21-043 21-044 3 History of the American Home: Part I 21-045 3 Buyer Counseling: A Planned Approach 21-046 3 Professional Standards & Best Practices History of the American Home: Part II 21-047 ა 21-048 Seller Counseling: From Listing to Closing 21-049 3 Rehab for Resale 21-052 3 **Business & Communications Technology** 21-053 How to Sell Real Estate Part-time 21-054 3 Simple Staging for Quicker Sales The Essential Real Estate Marketing Guide 21-055 A Guide to Navigating Real Estate Transactions 21-056 21-057 3 Green Remodeling: Sustainable Ways to Renovate Homes 21-058 Inside the Federal Reserve 21-059 3 Service Docs, ADA & the Fair Housing Act 21-060 3 Home Inspection Basics 3 **Resolving Transaction Disputes** 21-061 Mortgage Fraud Finds New Paths in Real Estate

List continues on next pages.

Negotiate with Confidence & Power: Advanced Practices

Negotiate with Confidence & Power: Fundamentals

21-062

21-063

21-064

3

3

Course provider: WebCE Inc <a href="https://www.webce.com/realestatece/catalog/real-estate-ce/north-dakota">https://www.webce.com/realestatece/catalog/real-estate-ce/north-dakota</a>						
2020 mandatory topic MAN	mandatory CE					
MAN	21-065	3	Risk Awareness			
	21-066	3	Fair Housing for the Real Estate Industry			

Course provider: The CE Shop <a href="https://www.theceshop.com">https://www.theceshop.com</a>				
	Course #	CE hours	Course name	
	21-067	6	Resort & Second-Home Specialist (RSPS) Certification Course	

•	Course provider: Preferred Systems Inc http://learninglibrary.com/RellCatalog/p-3180-va-loan-certified.aspx			
	Course #	CE hours	Course name	
	21-068	4	VA Loan Certified	

•	Course provider: Continuing Ed Express LLC  www.continuingedexpress.com				
2020 mandatory topic MAN	mandatory CE				
	21-069	3	Selling New Construction Homes		
	21-070	3	Healthy Turf, Plant Life, and Water Resource Management		

Course provider: The CE Shop <a href="https://www.theceshop.com">https://www.theceshop.com</a>				
2020 mandatory topic MAN	Course #	CE hours	Course name	
	21-071	12	Accredited Buyer's Representative	
	21-072	6	Corporate Relocation	
	21-073	3	Document Excellence for Smoother Transactions	
	21-074	3	Property Inspection Issues	

•	Course provider: 1 Attempt (At Your Pace Online LLC) <a href="https://www.ayporealestate.com/north-dakota-real-estate-continuing-education">https://www.ayporealestate.com/north-dakota-real-estate-continuing-education</a>			
2020 mandatory topic MAN	Course #	CE hours	Course name	
MAN	21-075	3	North Dakota Real Estate Mandatory Core: Risk Management	

•	Course provider: The CE Shop https://www.theceshop.com				
2020 mandatory topic MAN	Course #	CE hours	Course name		
	20-700	3	Advocating for Short Sale Clients		
	20-703	3	Code of Ethics in Action: Real-Life Applications		
MAN	20-707	3	Marketing, Advertising & Social Media Compliance		
	20-708	3	Marijuana in Real Estate		
	20-709	3	Personal Safety		
	20-710	3	Residential Property Management Essentials		
	20-712	3	The Fundamentals of Commercial Real Estate		
	20-713	3	Working with Real Estate Investors: Understanding Investors' Strategies		
	POST 20-714	15	North Dakota Post-Licensing for Real Estate Professionals		
	20-715	3	Discovering Commercial Real Estate		
	20-717	6	Generation Buy		
	20-718	6	Green Day 1: Resource-Efficient Homes: Retrofits, Remodels, Renovations and New Home Construction		
	20-719	6	Green Day 2: Representing Buyers & Sellers of Resource-Efficient Homes		
	20-721	6	New-Home Construction & Buyer Representation: Professionals, Product, Process		
	20-722	12	Seller Representative Specialist (SRS) Designation Course		
	20-723	6	Short Sales & Foreclosures: What RE Professionals Need to Know		

Course provider: WebCE Inc <a href="https://www.webce.com/realestatece/catalog/real-estate-ce/north-dakota">https://www.webce.com/realestatece/catalog/real-estate-ce/north-dakota</a>					
2020 mandatory topic MAN	mandatory CE				
-	20-724	3	Land Management		
	20-725	3	Doing the Right Thing		

Course provider: McKissock LLC https://www.mckissock.com/real-estate/				
2020 mandatory topic MAN	Course #	CE hours	Course name	
	20-727	3	Going Green: Elements of an Eco-friendly Home	
	20-728	3	Know the Code: Your Guide to the Code of Ethics	
	20-729	4	Navigating a Hot Sellers' Market	
	20-730	4	Real Estate Investing: Beyond the Basics	
	20-731	3	Short Sales & Foreclosures	
	20-732	2	What Everyone Should Know About their Credit History	
	20-733	3	A Day in the Life of a Buyer Agent	

•	Course provider: 1 Attempt (At Your Pace Online LLC)  https://www.ayporealestate.com/north-dakota-real-estate-continuing-education			
2020 mandatory topic MAN				
	20-734	3	Real Estate Agent Safety	

	Course provider: OnCourse Learning Real Estate  www.oncourselearning.com			
2020 mandatory topic MAN	Course #	CE hours	Course name	
	20-735	3	Concepts in Appraising Green Residential Building	

	Course provider: Continuing Ed Express LLC www.continuingedexpress.com				
2020 mandatory topic MAN	Course #	CE hours Course name			
	20-736	3	Real Estate Photography for Listing Agents		

	Course provider: University of North Dakota www.und.edu/real-estate				
2020 mandatory topic MAN	Course #	CE hourse name			
	POST 20-738	15	North Dakota Real Estate Post-Licensure Course – 15-Hour		

	Course provider: InterNACHI <a href="https://www.nachi.org/agentce.htm">https://www.nachi.org/agentce.htm</a>				
2020 mandatory topic MAN					
-	20-739	3	Saving Home Energy for Real Estate Professionals		
	20-740	2	Home Energy Score for Real Estate Professionals		

Course provider: The CE Shop <a href="https://www.theceshop.com">https://www.theceshop.com</a>			
2020 mandatory topic MAN	Course #	CE hours	Course name
	20-741	3	Current Issues and Trends in Real Estate

	Course provider: Cooke Real Estate School <a href="https://www.cookeschool.com/real-estate-course-listing.php?state=North-Dakota">https://www.cookeschool.com/real-estate-course-listing.php?state=North-Dakota</a>			
2020 mandatory topic MAN				
	20-742	15	Insider's Guide to Commercial Real Estate	

•	Course provider: McKissock LLC https://www.mckissock.com/real-estate/continuing-education/north-dakota/				
2020 mandatory CE topic MAN Course # hours Course name					
	20-744	3	Educating Homebuyers		
	20-745	3	Real Estate Taxes		
	20-746	3	Intro to Property Management: Market Analysis, Risk Management, and Maintenance		

	Course provider: The CE Shop https://www.theceshop.com				
2020 mandatory topic MAN	Course #	CE hours	Course name		
	20-748	3	Affordable Housing: Solutions for Home & Financing		
	20-749	4	Assistance Animals & Fair Housing		
	20-750	3	Sex & Real Estate: Sexual Harassment, Sexual Discrimination & Fair Housing		
	20-751	3	Taxes & Real Estate: What You Need to Know		

•	Course provider: McKissock LLC <a href="https://www.mckissock.com/real-estate/continuing-education/north-dakota/">https://www.mckissock.com/real-estate/continuing-education/north-dakota/</a>			
2020 mandatory topic MAN	Course #	CE hours	Course name	
_	20-752	3	Managing Online Transactions (demonstrated with dotloop)	

Course provider: InterNACHI <a href="https://www.nachi.org/agentce.htm">https://www.nachi.org/agentce.htm</a>			
2020 mandatory topic MAN	Course #	CE hours	Course name
•	20-753	4	Home Energy Efficiency for Real Estate Professionals

Course provider: Continuing Ed Express LLC					
www.continuingedexpress.com					
2020 mandatory topic MAN	Course #	CE hours	Course name		
	20-754	2	Serving Senior Homebuyers & Sellers		
	20-755	3	History of the American Home: Part I		
	20-756	3	Buyer Counseling: A Planned Approach		
	20-757	3	Professional Standards & Best Practices		
	20-758	3	History of the American Home: Part II		
	20-759	3	Seller Counseling: From Listing to Closing		
	20-760	3	Rehab for Resale		
	20-761	3	REALTOR® Code of Ethics Case Studies		
	20-762	3	The Role of Diversity Marketing in Your Real Estate Practice		
	20-763	3	Business & Communications Technology		
	20-764	3	How to Sell Real Estate Part-time		
	20-765	3	Simple Staging for Quicker Sales		
	20-766	3	The Essential Real Estate Marketing Guide		
	20-767	3	A Guide to Navigating Real Estate Transactions		
	20-768	3	Green Remodeling: Sustainable Ways to Renovate Homes		
	20-769	3	Inside the Federal Reserve		
	20-770	3	Service Docs, ADA & the Fair Housing Act		
	20-771	3	Home Inspection Basics		
	20-772	3	Resolving Transaction Disputes		
	20-773	3	Mortgage Fraud Finds New Paths in Real Estate		
	20-774	3	Negotiate with Confidence & Power: Advanced Practices		
	20-775	3	Negotiate with Confidence & Power: Fundamentals		

Course provider: The CE Shop <a href="https://www.theceshop.com">https://www.theceshop.com</a>					
2020 mandatory topic MAN	Course #	CE hours	Course name		
	20-776	4	Ethical Excellence Raising the Bar		
	20-777	3	Hot Topics in Real Estate		
	20-778	12	e-Pro Certification Program		
	20-779	6	At Home with Diversity		

## Course provider: McKissock LLC https://www.mckissock.com/real-estate/continuing-education/north-dakota/ 20209 mandatory topic -- MAN Course # hours Course name 20-780 A New Look at Contract Law Agency Law - A Broker's Perspective 20-781 20-782 Americans with Disabilities Act -- ADA 3 Drama & the Code of Ethics 20-783 20-784 **Educating Sellers** Fair Housing 20-785 Finding Your Focus: Niche Marketing for Real Estate 20-786 20-787 From Contract to Closing: A Breakdown of the Real Estate Market 20-788 Getting Down to the Facts about Fair Housing 2 20-789 Helping Buyers Narrow in on Their Dream Home How to Work with Real Estate Investors - Part 1 20-790 20-791 How to Work with Real Estate Investors – Part 2 3 Lead Alert: A Guide for Property Managers 20-792 20-793 Millennials are Changing Real Estate: Are You Ready? 20-794 Preparing a Listing Agreement – An In-Depth Look 20-795 Real Estate Safety: Protect Yourself & Your Clients 20-796 2 Smart Home Technology 3 The Basics of Land Management 20-797 MAN 20-798 The Doctor is In: Diagnosing Your Risk Management 20-799 The End of the Paper Trail: How to Conduct Paperless Transactions 20-800 The Roadmap for Building a Modern Real Estate Company 20-801 Top Policy Issues Facing Brokerage Today 20-802 Uncovering the Facts About Mortgage Financing 20-803 3 | Using Retirement Assets to Purchase Real Estate Video is the Bomb 20-804

end of list